

Contact Name: Peter Camp
Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964	
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010	
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services	
		5. Average Discount Rate for the Schools listed Below in Block B: <div style="text-align: right;">90%</div>	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Hopi High	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services 5. Average Discount Rate for the Schools listed Below in Block B: 80%

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Hotevilla Bacavi	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964	
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010	
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services 5. Average Discount Rate for the Schools listed Below in Block B: 90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Keams Canyon Boarding	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR	2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)	3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access	Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services
5. Average Discount Rate for the Schools listed Below in Block B: 90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/ Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Kickapoo Nation	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR	2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)	3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access	Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services
5. Average Discount Rate for the Schools listed Below in Block B: 90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Lake Valley Navajo	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR	2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)	3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access	Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services
5. Average Discount Rate for the Schools listed Below in Block B: 90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/ Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Little Eagle Day	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp
Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964	
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010	
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services	
5. Average Discount Rate for the Schools listed Below in Block B:		90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Mariano Lake	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp
Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964	
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010	
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services	
		5. Average Discount Rate for the Schools listed Below in Block B: <div style="text-align: right;">90%</div>	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Na'Neelzhiin Ji'Olta	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp
Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		5. Average Discount Rate for the Schools listed Below in Block B: <div style="text-align: center;">80%</div>

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/ Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Moencopi Day	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR	2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)	3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access	Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services
5. Average Discount Rate for the Schools listed Below in Block B: 90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Nazlini Boarding	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp
Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964	
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010	
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services	
		5. Average Discount Rate for the Schools listed Below in Block B: 90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/ Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Nenahnezad Boarding	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp
Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964	
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010	
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services	
		5. Average Discount Rate for the Schools listed Below in Block B: <div style="text-align: right;">90%</div>	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Ojo Encino Day	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services
5. Average Discount Rate for the Schools listed Below in Block B:		90%

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Pine Hill	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services 5. Average Discount Rate for the Schools listed Below in Block B: 90%

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Pine Springs Boarding	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp
Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964	
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010	
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services 5. Average Discount Rate for the Schools listed Below in Block B: 90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/ Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Pinon Dormitory	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964	
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics; Inc. (S & K),		3b. Contract Number: GS1097EDB0010	
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services	
5. Average Discount Rate for the Schools listed Below in Block B:		90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Polacca Day	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services 5. Average Discount Rate for the Schools listed Below in Block B: 90%

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Pueblo Pintado	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp
Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services
		5. Average Discount Rate for the Schools listed Below in Block B: <div style="text-align: right;">70%</div>

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Pyramid Lake High	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR	2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)	3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access	Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services
5. Average Discount Rate for the Schools listed Below in Block B: 90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Rock Creek Day	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp
Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964	
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010	
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services	
5. Average Discount Rate for the Schools listed Below in Block B:		25%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Sac & Fox Settlement	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964	
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010	
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services 5. Average Discount Rate for the Schools listed Below in Block B: 90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Second Mesa Day	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964	
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010	
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services	
		5. Average Discount Rate for the Schools listed Below in Block B: 90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/ Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Sho-ban	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services 5. Average Discount Rate for the Schools listed Below in Block B: 90%

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Takini	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services
5. Average Discount Rate for the Schools listed Below in Block B:		90%

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Taos Day	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR	2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)	3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access	Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services
5. Average Discount Rate for the Schools listed Below in Block B: 90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Tate Topa Tribal	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR	2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)	3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access	Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services 5. Average Discount Rate for the Schools listed Below in Block B: 90%

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Te Tsu Geh Oweenge Day	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964	
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010	
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services 5. Average Discount Rate for the Schools listed Below in Block B: 90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Tiospaye Topa	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR	2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)	3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access	Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services
5. Average Discount Rate for the Schools listed Below in Block B: 90%	

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Eligible Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Yakima Tribal	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64

A Hockney II

From: "Peter Camp" <pcamp@bia.edu>
To: va.sky4(bwinn),va.GWIA("wmehojah@aol.com","jroubid...
Date: 1/29/99 5:14PM
Subject: FW: <no subject>

Interesting. We have an answer

From: D3Technologies@usa.net, INC <d3tech@usa.net>
To: pcamp@bia.edu
Date: Fri, Jan 29, 1999, 3:11 PM

RECEIVED
MAY 10 2000
FCC MAIL ROOM

Mr. Camp,

The following is the response received from SLD on the equipment and reoccurring will be funded and under what categories. Please any questions regarding this, call 1-800-697-2804 and if I am not there call my cell 1-254-722-6787 anytime....I hope this helps! Dean

Date: Thu, 28 Jan 1999 10:30:56 GMT
From: GUY LOPRESTI <GLOPRES@neca.org>
To: d3tech@usa.net
Subject: Personal Earth Station 6000 eligibility -Reply

Dear sir, The SLD's ruling on wireless networks in relation to the E-Rate program states that wireless LAN's and WAN's are eligible for discount only if used to access the Internet and that access is the most cost effective means of accessing the Internet. The Hughes product, PES 6000 VSAT System, if used to access the Internet, is eligible under the program. That includes the DIU, The TPC data port card, the RF Head and the VSAT antenna. The NT Server software and the Proxy software is eligible as well. The installation of the system, the server software and the wiring is also eligible for discount. All three would be considered Internal Connections. Please understand that by stating that the above services are eligible under the program, the SLD is in no way endorsing the Hughes product or D3 Technologies ability to market the product.

Internet access is eligible under the E-Rate program.

Guy LoPresti
Associate Manager- Services
USAC/SLD

This inquiry is to make sure that the following equipment and service is eligible under the E-Rate funding

Internal Connection-SLD Heading

=====

(1) Hughes Personal Earth Station 6000 VSAT System
\$20,7000.00
Includes: PES 6000 Series DIU
TPC Data-port Card with Elan PLC

Type III RF Head
Installation of Antenna and PES

(2) 1.8 Meter VSAT Antenna (Included)

NT Server with NT Server Software and 3rd Party Proxy \$ 4,195.00
Includes On-Site setup and configuration training
By qualified personnel
(setup fee may be higher outside continental US)
Cables \$75.00
Equipment Total \$24,970.00

Internet Access-SLD Heading

=====

Monthly Access Fee \$1260.00
Includes: Unlimited (24hrs / 7 days a week) Internet Access
DNS
Data Rate (512kbps / 128kbps)
Technical Support / On-site Maintenance¹

1. On-site Maintenance response time depends on
geographical location

Get free e-mail and a permanent address at <http://www.netaddress.com/?N=1>

Attachment # 5

RECEIVED

MAY 10 2000

FCC MAIL ROOM

Indian Education
OIE-24

Schools and Libraries Division
Box 125 – Correspondence Unit
100 South Jefferson Road
Whippany, NJ 07981

Re: FC Form 471 Application Number : 139066
Funding Year: 07/01/1999 – 06/30/2000
Billed Entity Number: 21973

We received the Confirmation Letter for the above Application Number. We are appealing the School and Libraries Division's decision to deny funding for the following FRNs:

0000253435, 0000253437, 0000253439, 0000253440, 0000253446, 0000253449,
0000253455, 0000253457, 0000253458, 0000253460, 0000253462, 0000253463,
0000253465, 0000253467, 0000253468, 0000253471, 0000253472, 0000253475,
0000253477, 0000253480, 0000253483, 0000253486, 0000253489, 0000253490,
0000253491, 0000253492, 0000253493, 0000253494, 0000253496, 0000253497,
0000253499, 0000253501, 0000253505, 0000253506, 0000253514, 0000253517,
0000253518, 0000253524, 0000253525, 0000253527, 0000253528, 0000297853

The Pre-discount cost for each of these FRNs is \$34,623.

Our appeal is based upon two factors:

1) The SLD's explanation for the denial is "30% or more of this FRN includes a request for Satellite Equipment and Service-which is an ineligible product based on program rules." We have reviewed our contract and itemized cost analysis with S & K electronics, (See Attachment A & B) and have concluded that at most only the satellite antennae (\$750) and possibly the mount (\$625) do not meet program requirements. The rest of the listed items all appear to be allowable items.

- 2) The SLD never asked either the Bureau of Indian Affairs or S&K for the information needed to make its decision. We question how the SLD could make their decision without a more thorough review of our application. We expect that the SLD's review of the attached documents will provide a more favorable decision.

We would add, that our decision to use satellite systems to connect our schools is based on the fact that there are no other resources available to connect these 42 schools to the Internet. The schools are located in the most isolated areas of the United States, where telecommunications services of any kind are not available nor are they likely to become available within the next 5 to 10 years. The lack of availability has most recently been documented in the U.S. Department of Commerce's report "Falling Through the Net."

While we recognize that the SLD cannot waive FCC rules, we request that you re-review our application and contract documents to determine the appropriateness of our request. If you have questions, please call Peter Camp, at 202-208-4411

Sincerely,

Director, Office of Indian Education Programs

Space Segment

		<u>One Time - SLC</u>	<u>One Time - BIA</u>	<u>Monthly - SLC</u>	<u>Monthly - BIA</u>
8.1 Space Segment Costs - Month					
Space segment	\$9,534.00				
Inroute	\$2,702.57				
Lim	\$1,249.37				
US Satellite Site Support@65/Mth/Site (65x40)	\$2,600.00				
T1 Government To Provide	\$0.00				
Teleport	\$2,860.20				
Taxes	\$0.00				
8.1 Total Space Costs	\$18,946.14			\$473.65	
8.2 Space Equipment - Leased					
PES Components	\$10,000.00				
Freight - Estimate 150.00	Reimbursable				
8.2 Total Leased Hardware	\$10,000.00			\$266.07	
8.3 Space Equipment - Purchased					
Antenna	\$750.00				
Mount	\$625.00				
Cables	\$1,250.00				
SDR digital receiver	\$2,500.00				
Cache Server	\$3,125.00				
Router	\$3,250.00				
Freight Estimate 600.00	Reimbursable				
8.3 Total Purchase Hardware	\$11,500.00	\$11,500.00			
8.4 Space Segment System Support					
System and Communications Network Monitoring	\$200.00				
8.4 Space Segment System Support	\$200.00				\$200.00
8.5 Space Segment Misc Monthly					
Equipment Spares & Maint - PES 6000 Only	\$20.00			\$20.00	
Box and Ship/Freight	Reimbursable				Reimbursable

Taxes were 'Zeroed Out' on this version on march 15, 1999

BIA Satellite Communications Cost Projections

12/09/99

Table II shows the costs by month, based on 10 installations per month. The amount billable to both SLC and BIA has been calculated by the spreadsheet using the discount rate for the school. The discount rates were received from Ultra Technologies and are shown on the spreadsheet for each school. The Monthly LAN Support is also derived from the number. The figures in Table II represent the costs for installation of the schools to be configured during that month and the monthly service charges. The monthly service charges will, in most cases, be less than shown for the first month, as the billing will not start until the school has been configured and is fully operational.

Table III shows the cumulative costs for the current and all proceeding months for the program for the first year.

Table II - Prices from Proposal dated Mar 25, 1999.

	MONTHLY	
	SLC	BIA
July	256,944.78	30,549.42
August	270,354.46	37,213.94
September	282,149.03	43,825.57
October	308,986.37	63,529.45
November	59,236.37	16,279.45
December	59,236.37	16,279.45
January	59,236.37	16,279.45
February	59,236.37	16,279.45
March	59,236.37	16,279.45
April	59,236.37	16,279.45
May	59,236.37	16,279.45
June	59,236.37	16,279.45

Table III - Prices from Proposal dated Mar 25, 1999.

	CUMULATIVE		
	SLC	BIA	Total
July			
August	256,944.78	30,549.42	287,494.20
September	527,299.24	67,763.36	595,062.60
October	809,448.27	111,588.93	921,037.20
November	1,118,434.64	175,118.38	1,293,553.02
December	1,177,671.01	191,397.83	1,369,068.84
January	1,236,907.38	207,677.28	1,444,584.66
February	1,296,143.75	223,956.73	1,520,100.48
March	1,355,380.12	240,236.18	1,595,616.30
April	1,414,616.49	256,515.63	1,671,132.12
May	1,473,852.86	272,795.09	1,746,647.94
June	1,533,089.22	289,074.54	1,822,163.76
	1,592,325.59	305,353.99	1,897,679.58

A copy of the underlying spreadsheet that was used to calculate the above information has been e-mailed to Jim Roubidoux. The document has also been placed on our terminal server and can be accessed via the Internet if on-line discussion is desired.

An extract from the spreadsheet, which shows the calculations for Black Mesa Community School, is shown below. The discount rate was 90% and the number of computers was 20.

School Name	Rate	Computers		
			One Time Costs	
			Purchase Hardware	SLC 10,350.00 BIA 1,150.00
			Install Space Segment	7,650.00 850.00
			Install LAN Segment	6,300.00 700.00
			Sub Total - One Time Costs	24,300.00 2,700.00
			Monthly Costs	
			PES Lease	239.46 26.61
			Monthly Space Time	426.29 47.37
			Monthly Space Help Desk	200.00
			Monthly Space Maintenance	18.00 2.00
			Monthly LAN Support Station	216.00 24.00
			Monthly Prog Management Supt	319.77 35.53
			Sub Total - Monthly Costs	1,219.52 335.50
Black Mesa Community School	0.90	20.00		

BIA Satellite Communications Cost Projections

12/09/99

Access Native America - BIA Satellite Cost Projection - First Year

The objective of this memorandum is to provide summary information to BIA and FedSim on what the anticipated costs will be per month during the installation and first year service period.

A spreadsheet has been prepared that provides the details for cost and schedule for installation of the satellite systems at each of the 41 schools identified and also the costs for the service and help desk support for those schools through June of 2000.

Our draft installation schedule shows approximately 10 schools per month being installed and configured, beginning on or about July 1, 1999. Satellite time, maintenance and help desk service will commence at the completion of each installation for each school.

The spreadsheet calculates the costs based on the following factors:

- The prices set forth in our proposal spreadsheet dated March 25, 1999
- These prices are shown in Table 1 below along with the primary source of funds. The prices have been divided into the categories of "One Time Costs" and "Monthly Costs".
- The SLC Discount Rate for each school is a variable for each school and is shown on the spreadsheet.
- The number of computers anticipated to be at each school is a variable for each school because it will impact the cost of the communications help desk support for the e-mail and web browser software.

Table 1 - Prices From Proposal dated Mar 25, 1999.

<u>One Time Costs</u>		
Purchase Hardware	11,500.00	SLC
Install Space Segment	8,500.00	SLC
Install LAN Segment	7,000.00	SLC
One Time Costs	27,000.00	
<u>Monthly Costs</u>		
Monthly PES Lease	266.07	SLC
Monthly Space Time	473.65	SLC
Monthly Space Help Desk	200.00	BIA
Monthly Space Maintenance	20.00	SLC
Monthly LAN Support Station	240.00	SLC
Monthly Prog Management Supt	355.30	SLC
Monthly Costs	1,555.02	

Actual will be based on number of computers at each school.

TN 72 - Costs BIA-GSA Feb 5

Box and Ship/Freight	Reimbursable				Reimbursable
8.5 Space Segment Misc Monthly					
8.6 Space Installation Costs					
Pre-Installation Site Survey					
Pre-Site Survey Travel					
Installation Labor					
Installation Travel					
Installation Per Diem					
Installation Shipping					
Installation Transportation					
Tools and Test Equipment					
Installation Supplies					
Insurance					
8.6 Space Installation	\$8,500.00	\$8,500.00			
Total Space Segment		One Time \$20,000.00	One Time \$0.00	Monthly \$789.12	Monthly \$200.00

LAN Segment

8.7 Installation-Certification - Test					
Pre-Installation Site Survey					
System Documentation					
Installation Labor					
Installation Travel					
Installation Per Diem					
Installation Transportation					
Tools and Test Equipment					
Installation Supplies					
Insurance					
8.7 LAN Segment Installation	\$7,000.00	\$7,000.00			
8.8 LAN Segment Monthly Support					
LAN Help Desk Support @ 12.00/mth	\$240.00				

TN 72 - Costs BIA-GSA Feb 5

S&K Program Management@3/Mth	\$248.71				
TAMSCO Program Management	\$106.59				
8.8 Total LAN Monthly Support	\$595.30			\$595.30	

Total LAN Segment	\$7,000.00	\$0.00	\$595.30	\$0.00
--------------------------	-------------------	---------------	-----------------	---------------

Program Costs

One Time - SLC	One Time - BIA	Monthly - SLC	Monthly - BIA
\$27,000.00	\$0.00	\$1,384.42	\$200.00

TN 72 - Costs BIA-GSA Feb 5

	<u>Per Site</u>	<u>GSA Fee Computed at 3%</u>		<u>Total</u>	<u>40 Sites</u>
		<u>GSA Fee On BIA</u>	<u>GSA Fee on SCL</u>		
BIA Monthly	\$200.00	\$6.00	\$41.53	\$247.53	\$9,901.30
BIA One Time	\$0.00	\$0.00	\$810.00	\$810.00	\$32,400.00
			Totals :	\$1,057.53	\$42,301.30

Note: The shaded area showing the GSA Fee of 3% on the SLC Monthly and One Time costs is not used to total the costs to SLC. Rather the fees are shown as being applied to the BIA cost portion.

	<u>Per site</u>	<u>GSA Fee @ 3%</u>		<u>40 Sites</u>
SLC Monthly	\$1,384.42	\$41.53	\$1,384.42	\$55,376.80
SLC One Time	\$27,000.00	\$810.00	\$27,000.00	\$1,080,000.00
		Totals :	\$28,384.42	\$1,135,376.80

<u>Year One</u>	<u>Monthly</u>	<u>12 Months</u>	<u>One Time</u>	<u>Total</u>
First Year BIA	\$9,901.30	\$118,815.65	\$32,400.00	\$151,215.65
First Year SLC	\$55,376.80	\$664,521.60	\$1,080,000.00	\$1,744,521.60
			Year One Total :	\$1,895,737.25

<u>Year Two</u>	<u>Monthly</u>	<u>12 Months</u>	<u>One Time</u>	<u>Total</u>
Year Two BIA	\$9,901.30	\$118,815.65	N/A	\$118,815.65
Year Two SLC	\$55,376.80	\$664,521.60	N/A	\$664,521.60
			Year Two Total :	\$783,337.25

<u>Year Three</u>	<u>Monthly</u>	<u>12 Months</u>	<u>One Time</u>	<u>Total</u>
Year Three BIA	\$9,901.30	\$118,815.65	N/A	\$118,815.65
Year Three SLC	\$0.00	\$664,521.60	N/A	\$664,521.60
			Year Three Total :	\$783,337.25

Three Year Program **\$3,462,411.74**

Contact Name: Peter Camp

Contact Phone Number: 202-208-4411

Form 471 Pre-Discount Cost Calculation

Block A: General Information

1. Name of Applicant: BIA CNTRL OFC/DPT OF INTERIOR		2. Universal Service Control Number: 940020000109964
3a. Service Provider SPIN and Full Legal Name: 143017905, Salish and Kootenai Electronics, Inc. (S & K)		3b. Contract Number: GS1097EDB0010
4. Shared Services: <input checked="" type="checkbox"/> Telecommunications Services <input type="checkbox"/> Internal Connections <input type="checkbox"/> Internet Access		Site Specific Services: <input type="checkbox"/> Internal Connections <input type="checkbox"/> Dedicated Services 5. Average Discount Rate for the Schools listed Below in Block B: 90%

BLOCK B: Services Ordered Information

6. Services & Products Ordered Details													
1. Account Information	2. Service Description	3. Quantity	4. One-Time Charges	5. One-Time Taxes and Sur-charges	6. Unit Monthly Charges	7. Unit Monthly Taxes and Sur-charges	8. Number of Months	9. Annual Amount of Monthly Charges	10. % Eligible Services and/or % Eligible Uses	11. % Eligible of Service/Product Shared with In-eligible Entities	12. Estimated Pre-Discount One Time Charge	13. Total Annual Amount of Estimated Eligible Pre-Discount Monthly Charges	14. Estimated Eligible Pre-Discount Total Charges
A1. S & K, GS1097EDB-0010	Satellite connection for Mescalero Apache	1			\$739.72		12	\$8,876.64	100%	100%		\$8,876.64	\$8,876.64
7. Total	Satellite connection for 1 school	1										\$8,876.64	\$8,876.64